



Great News

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A Work in Progress

We recently started our 25th year of changing lives here at Life Success Seminars, and we continue to be a work in progress. What we teach in Basic and IPI applies to the organization—we must keep changing and growing.

If you aren't receiving the weekly LSS E-news, you're missing inspirational thoughts on how to keep fostering your individual greatness. And you're missing out on updates about upcoming events. To receive the LSS E-news, go to www.LifeSuccessSeminars.com, click on the sign-up box on the left side of the page and enter your email address.

While you're there, you'll see our new Web site that we launched in early October. And we added new videos filmed in the Basic seminar, so make sure to check those out. We will continue to improve our Web site during the next few months, so please take the time to look at our work in progress!

Talk about progress: LSS is now on LinkedIn and Facebook! If you're part of these

social-networking sites, connect to us and stay updated and inspired! On LinkedIn, link to our group "Life Success Seminars Inc. Network." And on Facebook, become a fan of "Life Success Seminars."

It's hard to believe that some of our grads have never been in our facility, the West Chester Conference Center. If you haven't seen our new home yet, you might want to take advantage of our Renew Basic special, which has been extended through March. For only \$49.95, you can renew Basic and get a good look at another work in progress—your own!

If you want to share Basic with a new student, we have a special way for you to do that. Through March, we are offering grads the opportunity to share with new students a coupon for \$100 savings on the Basic seminar tuition. Call the office at 513.874.0555 for more details.

At Life Success, we remain committed to fostering individual greatness. We realize that the organization must stay



*Mike Mendhan
CEO and executive director*

with the times for us to succeed and grow. With our efforts, our hope is that you find it easier to receive information, sign up for seminars, and tell your friends and co-workers about Life Success.

In other words, we continue to be a work in progress!

Vision

Life Success Seminars will be nationally recognized as the champion for personal excellence.

Mission

Our mission is to provide educational opportunities and resources to assist individuals in discovering their path to personal success in life.



We have a unique approach and teach people how to develop better relationships, enjoy higher confidence, and lead happier, more successful lives.

Life Success Seminars provides opportunities for development of more responsible, reliable, and healthier leadership by offering the very best seminars to assist individuals and businesses.

Life Success Seminars Staff

Michelle Aufdenkampe
Melissa Heald
Coleen Honold
Mike Monahan,
CEO and executive director
Nancy Monahan
Ann Weber

West Chester Conference

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Call to Action

Dear Fellow Grads:

Fostering individual greatness is one of the greatest gifts we can give ourselves and others. As we move into an extremely exciting time for Life Success Seminars, we call on you to assist our organization with your time, talent and treasure.

We are on the cusp of an incredible stage of growth LSS. As an organization, we've gained amazing momentum and are looking for dedicated grads to help us design our future. And what better way to make a difference than by becoming a Lifetime Member of Life Success Seminars!

Lifetime members are a special group of grads who have committed to LSS and its mission of fostering individual greatness. For a one-time \$100 tax-deductible member-

ship fee, you can show your support for our future by investing in the organization.

Benefits of lifetime membership include the ability to run for an open position on the LSS Board of Trustees, eligibility to vote in Board of Trustees elections at the Annual Meeting of Members (this year's meeting is on **Thursday, January 21**), and periodic publication of lifetime members' names in LSS newsletters. To become a LSS lifetime member, please call the LSS office at 513.874.0555 or email info@lifesuccessseminars.com.

If you're already a lifetime member or want to become engaged in LSS in other ways, we welcome your support! We're always looking for volunteers to help. I don't know if you're like me, but I don't feel like I'll ever be able to repay Life Success for what it's

given and provided for me. Your time and talents are a great place to start!

Lastly, as we move forward with our capital campaign, your financial support is vital in constructing the foundation for LSS's future. We recently contacted our grads by mail, asking them to support the organization. If you would like to make a financial contribution, please email info@lifesuccessseminars.com and someone will contact you or call the LSS office at 513.874.0555.

Thank you in advance for your time and effort on behalf of LSS!

Best regards,
Dan Fisher
President
LSS Board of
Trustees

Business @ Breakfast: Making Connections!

If you don't like networking events because you have a hard time meeting new people, our **Business @ Breakfast** is different. Informative speakers, great conversation, fun networking opportunities and a yummy breakfast. What's not to like?! And you'll make lots of great business connections!

Join us for our monthly **Business @ Breakfast** networking event at the West Chester Conference Center on the third Tuesday of the month, from 7:30 am-9 am.

For inspiration in early 2010, don't miss these speakers:

- **January 19**
Mike Monahan of Life Success Seminars
Is the Economy Your Business Plan?
- **February 16**
Frank and Diane Hickman of NY Life Insurance
Effective Business Partnerships
- **March 16**
Leroy Reshard of LAPS Sales Training, LLC
Professional Sales and Communication Skills

Registration for the breakfast is \$15 in advance, \$18 the day of the event. To register, please call Michelle at 513.874.0555 or email michelle@lifesuccessseminars.com.



Announcing the 2010 LSS Calendar!

• BASIC	• IPI	• BREAKFAST	• INNERCIRCLES
January 7-10	January 27-31	January 19	January 27
February 4-7	March 24-28	February 16	February 24
March 4-7	May 19-23	March 16	March 24
April 8-11	July 21-25	April 20	April 28
May 6-9	September 29-October 3	May 18	May 26
June 3-6	November 10-14	June 15	June 23
July 8-11	• NEXT STEP	July 20	July 28
August 5-8	April 28-May 2	August 17	August 25
September 9-12	October 27-31	September 21	September 22
October 7-10		October 19	October 27
November 4-7	• THE PLAN	November 16	
December 9-12	January 16	December 14	

Leadership is February 17 and **Preview to Success** is February 23!

Women Networking with Women: Expand Your Circle of Influence

Looking for an arena where women professionals help each other grow their businesses? Then you'll love our latest initiative: **InnerCircles for Women!**

InnerCircles for Women networking lunches are fun business events that connect women with the resources they need to be successful. Through information-packed presentations and innovative networking strategies, women professionals develop and

expand their circle of influence at these monthly events.

InnerCircles for Women luncheons are held from 11:30 am-1 pm on the fourth

Wednesday of every month at the West Chester Conference Center. Registration for the luncheon is \$20 in advance, \$25 the day of the event.

Here's who we have lined up for you in the next few months:

- **January 27**
Trisha Ugron of Craig Capital/Wells Fargo Advisors
What Women Need to Know for Financial Well-Being
- **February 24**
Jennifer Panepinto of Market Write
How to NOT Have a Blog but Still Market Effectively
- **March 24**
Donna Amos of Infinite Possibilities Coaching
How to Marry Your Business and Marketing Plans

To register, please contact Michelle at 513.874.0555 or michelle@lifesuccessseminars.com.

Do You Receive Our Weekly E-news?

If not, simply go to our home page at www.LifeSuccessSeminars.com, click on the sign-up box on the left side of the page and enter your email address.

On Wednesday mornings, you'll receive an email from us with inspiring quotes and stories, reminders of upcoming events, seminar photos, and all kinds of information. It's the best way to stay up-to-date!

Enter your email address below!

Sign up for our Email Newsletter

Privacy by SafeSubscribeSM
For Email Marketing you can trust



Share the Greatness with Preview to Success

Do you have a friend, family member or co-worker who is curious about Life Success and the Basic seminar? Then tell them about our next **Preview to Success on Tuesday, February 23**, from 7 pm-8 pm, at the West Chester Conference Center. **Preview to Success** is a terrific introduction to what Life Success and Basic are all about!

At our FREE **Preview to Success**, facilitator Mike

Monahan will highlight these important concepts covered in Basic: cultivating an attitude of success; communicating confidently in any situation; developing high-quality relationships; and owning your greatness.

Check-in for the evening starts at 6:30 pm, and the one-hour **Preview to Success** begins at 7 pm. Guests who register in advance are eligible to win a gift certificate for 50%

OFF the cost of the Basic seminar. We add to the value of the evening by offering special discounts on our Basic seminar, available only to those who attend **Preview to Success**.

Guests can preregister for **Preview to Success** by calling the Life Success office at 513.874.0555 or by registering online at <http://lifesuccessseminars.com/register.html>. And if you think

it will help motivate your friends, LSS grads are welcome to attend with their guests!

Preview to Success

Tuesday, February 23

7pm-8 pm
(check-in starts at 6:30 pm)

Developing Your Leadership Skills

Looking to unleash your Inner Leader? Then we have a great opportunity for you!

Join us for **Leadership** training on Wednesday, February 17, from 6 pm-9 pm, at the West Chester Conference Center. In this valuable continuing-education class, you'll learn how to foster your individual greatness as a leader and how to help others foster their greatness! Our facilitators for **Leadership** training are Mike Monahan and Kathy Marx.

All LSS grads are welcome at this three-hour training, where you'll learn the key concepts of leadership. If you're a Basic and IPI grad, we highly recommend this class if you're interested in group leading Basic. In fact, for attending this FREE training, you'll receive \$50 off the cost of group leading Basic in 2010! Bring your calendar, because you'll have the chance to commit to group leading an upcoming Basic.

Leadership training only happens twice a year, so don't miss this opportunity to sharpen your leadership skills! Whether you're interested in group leading or not (and we hope you are!), this is a terrific way to develop your greatness as a leader. The class size is limited to 50 and registrations are already coming in, so don't wait to sign up!

If you're a LSS grad and want to attend **Leadership**, please contact Melissa at

513.874.0555 or mheald@lifesuccessseminars.com.

Leadership

Wednesday, February 17

6pm-9pm

Many Thanks for Party and Auction

Thanks to you, more than \$8,300 was raised this year at the annual LSS Holiday Party and Silent Auction!

Thank you to everyone who donated items for the auction and raffle, placed bids, and volunteered their

time to assist with the auction, raffle and party!

Special thanks to Jenn Disanto for the fabulous food; Denny Richter for spinning the tunes; Santa for taking time out of his busy schedule to visit and share gifts with the

children; and to Alicia Spencer and Michelle Aufdenkampe for all of their hard work to make the auction happen. Once again, thank you to everyone who donated and bid!



The LSS Elves!

Eleven Years Later and Still Learning!

By Kemp Jaycox

When I walked into Grailville in May 1998, I never imagined that a complete stranger who asked me to be his IPI buddy would become a very good friend and remain so 11 years later.

I learned a little about Scott Brock during those five days, and have continued to learn a lot about him (and myself) over the last 11 years. Scott and I have very different personalities, interests, political views and backgrounds, which perhaps draws me to him and has caused me to learn a lot about myself and my beliefs.

He is one of a handful of friends who can help me relax, forget about my worries and laugh hysterically. Because

I'm someone who is easily stressed, his presence in my life is invaluable.

Over the last 11 years, we have supported one another through many ups and downs including divorce, career changes, remarriage, birth/adoption of children, health and family challenges, and a recent move to Cleveland for my wife's job.

In May 2009, I was fortunate enough to champion to IPI my friend Jeff Osterhaus, who I've known since I was 5 years old. At Celebration, it was wonderful to see the clarity and peacefulness radiating from Jeff's face and those of a few dear friends who renewed.

Coming back to the Life Success building made me

realize how much I miss the positive energy and loving environment that Life Success provides. So I renewed Basic in November!

Last June, Scott and his wife and son visited us

in Cleveland. Our short time together reminded me how fortunate I am. Even though I often get frustrated with challenges in my life, a quick conversation with Scott reminds me how blessed I am to have a wonderful wife, daughter and supportive friends and family.

IPI is no doubt a life-



IPI buddies Scott Brock and Kemp Jaycox with their children

changing experience. I hope those of you who have completed IPI are lucky enough to have a close friend like Scott Brock to walk by your side and support you through life's ups and downs. Thank you Life Success Seminars for all that you do. Keep on keepin' on!

My name is Kemp Ellis Jaycox, and I am a relaxed, accepting, honest and limitless man.

Do You Want To ...

Renew Basic?

All you have to do is call the office (513.874.0555) or send Michelle or Melissa an email (see box). The cost to renew is \$195. With our special Renew Basic offer, you can renew Basic for \$49.95 through March. Call for all the details!

Group Lead Basic?

Call the office (513.874.0555) and we will sign you up! Your commitment includes a pre-Basic group-leader meeting, meetings before and after Basic each day, Follow-up, 5th Day, following up with your group—and having fun! Once you're ready for all of that (especially the fun part!),

let us know. If you are ready for your next step, we would love to have you as a Basic Group Leader!

Group Lead IPI?

Have you already been a group leader for Basic? And are you ready to take your next leadership step? If so, send a one-page letter and a recent photo of yourself to the LSS office (email is great!) clearly stating: 1) When you want to group lead; 2) Why you want to group lead; 3) What you will bring to the IPI experience as a group leader.

Volunteer at Basic?

To serve meals, call the LSS office (513.874.0555) or

send us an email. We would love to have you, and it really is a lot of fun! Yes, it's a lot of work, too ... but it's worth every hug!

To be a Basic Greeter, call Michelle and she will tell you everything you need to know. There aren't any special rules, we just need to keep tabs on how many people are going to be here on Thursday night.

Questions?

Please call us or send us an email.



Our Email Contact Info:

Michelle Aufdenkampe, Alumni Specialist
michelle@lifesuccessseminars.com

Melissa Heald, Director of Enrollment
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Coleen Honold, Accounting Manager
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Mike Monahan, CEO/Executive Director
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Nancy Monahan, Director of Operations
nmonahan@lifesuccessseminars.com

Ann Weber, Director of Communications
aweber@lifesuccessseminars.com

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BASIC

Facilitators

Kathy Marx
Mike Monahan
Therese Quinn

Coordinators

Michelle Aufdenkampe
Andy Fields
Michael Freeman
Melissa Heald
Mike Heald
Maggie Hecker
Tim Hecker
Julie Hogan
Coleen Honold
Nancy Monahan
Kim Myers
Ann Weber

Group Leaders

Bob Bauer
Debbie Bauer
Paul Bruggeman
Mary Conlon
Mark Davies
Mike Dirr
Julie Douglas-Kippins

Cynthia Fassler
Kathy Fisher
Barb Fox
Philip Gatch
Doris Gibbons
Larry Gray
Melissa Henry

Mike Hoendorf
Seth Howard
Melinda Johnson
Tracy Keating
Eric Knowles
Bettie Kohl
Tim Larsen
Julie Learner
Tracy Learner

Debbie Lupariello
Carrie Lutz
Caryn Miller
Megan Monahan
Michael Neff
Scott Paschal
Ruth Sara Schneider
Shelly Steffen Byrne
Susie Stierer
Jim Sweeney
Karen Veneris
Ann Weber

Thomas Yauger
Champions
Cheryl Adkins
Patty Anderkin Ball
Sandy Anderson
Robin Atyeo
Michelle Aufdenkampe (2!)
Kip Backscheider
Linda Baier
Mike Baker
Sarah Barrett
Theresa Bates
Debbie Bauer
John Baumann
Nancy Baxter
Kate & Tom Bell
Doug Bruggeman
Paul Bruggeman (2!)
Jen Buchan
Rain Buck
Brian Bucklew
Tracy Bushman (2!)
Traci & Ty Camacho
Joe Candella
Lynn Carey Prewitt
Mark Casella (2!)
Mary Chapman
Kim Christen (2!)

Amy Christian
Chris Clawson (8!)
Annabelle Comissar
Lisa Coors
Bill Cottell
Paul Coulter
Mark Davies (2!)
Vicki Doherty
Kristen Dougherty
Julie Douglas Kippins
Katie & Ray Elfers
Kathy Engelhardt (6!)
Ron Esposito
Toni Fader
Carol & Bob Fisher
Dan Fisher
Kathy Fisher (2!)
Jennifer Fitzpatrick
Barb Fox (2!)
Alan Frank
Jeff Gaither
Doris Gibbons
Sharon Goldfarb
Kristen Gruber (2!)
Michelle Hall
Nicky Hardy
Lorrie Hayes
Melissa Heald (2!)

Tim Hecker (4!)
Lisa Hedke
Lou Hendricks
Melissa Henry
Dawn Henz
Michelle & Bob Herling (2!)
Fran Herzog
Mary Hladio
Arlene Hoeweler
Megan Hogan
Gabe Hogue
Karen Hoskins
Seth Howard
Deb Hunt (2!)
June Izzi
Becky Jaycox Bashor
Karen Kasacavage
Peter Kaufman
Kara Kelly
Pat & Dan Kemper
Nazanin Khodadad
Tony Kippins (2!)
Katy Knowles
Bettie Kohl
Madonna Kohnen (3!)
Bob Kraemer
Jane Kraemer
Beverly & Tom Lachenman

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Basic Champions ...

Christina Lang
 Nancy Lange
 Bruno Lanman
 Tim Larsen
 Elizabeth Lautner
 Clare Logan
 Gini Love
 Debbie Lupariello (2!)
 Elaine Margolis (2!)
 Michelle & Mike Mathile (3!)
 Peg & Tim Mathile (2!)
 Missy McCormick
 Erika McKenzie
 Susan & Mike McNamara (2!)
 Charlotte Meese
 Hope Mendleson
 Rosie Merkt
 Judi Meyer (2!)
 Karen & Tony Miltenberger
 Mike Moloney (2!)
 Nancy & Mike Monahan (2!)
 Paul Moncelle
 Mary Ellen Moore (2!)
 Garrett Myers
 Kim Myers (2!)
 JP Nauseef
 Caroline Plummer
 Tom Possert
 Angela Rolfes
 Gail & Dan Rolfes
 Ron Rosselot
 Dave Rothan
 Susan Russ
 Kelly Sabourin
 Kevin Sabourin
 Matt Scheffer
 Stu Scheller
 John Schomaker
 Jamie Schwartz
 Brandon Shearn
 Dan Shearn
 Jeanne Silberhorn
 Bill Simms
 Susan Smyth
 Cat Sobecki
 Leon Spitz
 Bill Sprunk
 Kim Starwalt
 Sarah Stegman (2!)
 Jerry Stenger (2!)
 Mark Stiebel
 Steve Stine
 Linda Stoltz
 Jerry Stricker
 Ron Sweeney (3!)
 Sandy Szymanski
 Mimi Tagher (2!)
 Karen Veneris
 Bill Vetter Jr.
 Linda & Bill Vetter



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IPI

Facilitators

Ty Camacho
 Steve Sherwood

September

Group Leaders

Mark Casella
 Tim Hecker
 Kim Myers
 Scott Nicholson

Grads

Andy Carter
 Laurie Cobb
 Mark Davies
 Vicki Doherty
 Larry Fiel
 Cindy Seid Freeman
 John Glankler
 Matt Henry
 Michelle Herling
 Mike Hoendorf

Carrie Jorgensen
 Joel Jorgensen
 Tony Kippins
 Tim Larsen
 Charlotte Meese
 Caryn Miller
 Marie Nelson
 Lisa Roberts
 Ksenia Rudensiuk
 Mark Stiebel
 Amy Sullivan

November

Group Leaders

Susan Branscome
 Ray Fitzgerald
 Melissa Heald
 Mike Heald
 Mike Mathile
 Dan Rolfes
 Ann Weber

Grads

Andrea Ayers
 Aimee Baker
 Jess Bennett
 Pam Burleson
 Tracy Bushman
 Annabelle Comisar
 Brett Cunningham
 Marla Donaldson
 Daniel Epstein
 Lisa Hedke
 Laura Hemmerle
 Bob Herling
 Colleen Mc Grady
 Jeff Meese
 Doug Roberts
 Kevin Sabourin
 Fred Scherman
 Katie Schrimpf
 Liza Sizemore
 Tony Uhrina
 Laura Ward
 Kelly Wright



November

Larry Watson
 Ann Weber
 Jim Wehmeyer
 Jason Wehmeyer (2!)
 Sam Wilder
 Jeanne Williams
 Karla Wilson
 Hersh Wise
 Neil Witmer (3!)
 Thomas Yauger

*"If I always do what I've always done,
 I'll always get what I've always got."*



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Calendar

January 16

The Plan
Are you ready for 2010?



January 21

Annual Meeting
of Members



April 28-May 2

Next Step
(for IPI Grads!)

- January 7-10 **BASIC** (Celebration on Sunday at 5 pm)
- January 16 **The Plan 9 am**
- January 19 **Business @ Breakfast 7:30 am**
- January 21 **Annual Meeting of Members 6 pm**
- January 27 **InnerCircles for Women Lunch 11:30 am**
- January 27-31 **IPI** (Celebration on Sunday at 4:30 pm)
- February 4-7 **BASIC** (Celebration on Sunday at 5 pm)
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- February 17 **Leadership 6 pm**
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